

# RUSSKAYA MEKHANIKA

JOINT-STOCK COMPANY







# JSC "RUSSKAYA MEKHANIKA" is an OEM factory





JSC "Russkaya Mekhanika"

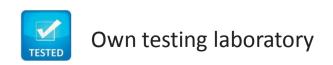
is a Russian company that produces snowmobiles, ATVs and UTVs.

R&D

Production

Marketing

Service







# JSC"RUSSKAYA MEKHANIKA" in figures:

- **✓ 800 EMPLOYEES**
- ✓ 35 000 M<sup>2</sup> OF OWN PRODUCTION AREA
- ✓ OVER 400 UNITS OF OWN PRODUCTION EQUIPMENT
- ✓ 140 PARTNERS IN
  DIFFERENT REGIONS,
  WHO OPERATE OVER
  200 TRADE AND SERVICE
  CENTERS IN RUSSIA,
  EURASIAN ECONOMIC
  UNION (EAEU) AND EU





## **COMPANY HISTORY**

1971



Development and start of production of the first snowmobile model in USSR, "BURAN", at Rybinsk jet engine manufacture plant ("NPO Saturn" nowadavs)

1999



Start of "TAYGA" snowmobile production. The same year "TAYGA" was awarded a title "100 best Russian goods"



2005 JSC "Russkaya Mekhanika" (RM) foundation as an independent Prior to this. company. snowmobiles production had been carried out at "NPO Saturn". the jet engine manufacture plant



Development and production of a new product - the first Russian ATV named "RM"

2011



"RM" celebrates its 40th anniversary of the snowmobile-making industry in Russia. 400 000th snowmobile leaves the assembly line

2013



"TAYGA" lineup extension. Start of "TAYGA Patrul" with 4stroke engine and "TAYGA Varyag" models serial production

2015



"RM" ATVs lineup development. Start of "RM 500-2", "RM 650" and "RM 650-2" serial production

2016



Start of "RM 800" ATV, "RM 800 UTV", "TAYGA Patrul 800 SWT" snowmobile mass production. Nowadays "RM" produces 12 models of snowmobiles and 10 models of ATVs/UTVs.





## **2017-2018 ACHIEVEMENTS**

7 models of RM snowmobiles passed *European certification CE* 



Launch of new snowmobile model *RM VECTOR 551i* with new modular light-weight platform. The aim of this models is to win hearts of European snowmobile lovers also.

Spare parts supplies and after-sales service has been transferred to an independent specialized company "*RM PARTS*" – to provide more flexible and customer-oriented.



Launch of the most tough model of Buran family to Russian market – **BURAN LEADER** 







# **COMPANY PRODUCTS**



RM Vector 551i snowmobile



TIKSY snowmobile



TAYGA snowmobile 4 models



BURAN snowmobile 2 models



RM ATVs 6 models



**RM 800 UTV** 





Snowmobile engines: RMZ 250 / 500 / 550 / 551 / 640)
Transmissions for snowmobiles (CVTs / gearboxes)
Parts and assembly units for snowmobiles, ATVs and UTVs



# EUROPEAN CERTIFICATION CE:

4 models of RM snowmobiles passed European certification and got Certificated of Conformity for sales in EU:

### **TAYGA PATRUL 800 SWT**





### **TAYGA VARYAG 550**





### **TIKSY 250**





## **TAYGA SNOW CAT**







# EUROPEAN CERTIFICATION CE:

7 models of RM snowmobiles passed European certification and got Certificates of Conformity for sales in EU:

**TAYGA FRONTIER 1000** 









### **BURAN 4T**



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		Date of issue: 22 October, 2018 Certificate is valid until: 22 October, 2023
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# Development of a new lineup of snowmobiles based on new lightweight modular platform





#### **Serial production in 2018:**

2-stroke RMZ-551 engine with EFI or carburetor fuel supply system by choice. 67 h.p.



To be put into serial production during the winter season 2018-2019:

4-stroke 1000 cc EFI engine, 80 h.p.









#### DURING LAST 5 YEARS "RM" HAS IMPLEMENTED SIGNIFICANT TECHNICAL RENOVATION OF THE PRODUCTION, THAT INCLUDES:

- Extensive renovation of blank workshop facilities, equipped with update frame welding machines
- New conveyor assembly lines for ATVs and UTVs
- New automatic powder coated painting line
- New automatic blanking and bending equipment
- Installation of new machining equipment
- Modern measurement and control equipment: optical emission analyzer of the alloys components and 3D-measurement machine









Snowmobiles assembling in the conveyor



ATVs assembling in the conveyor



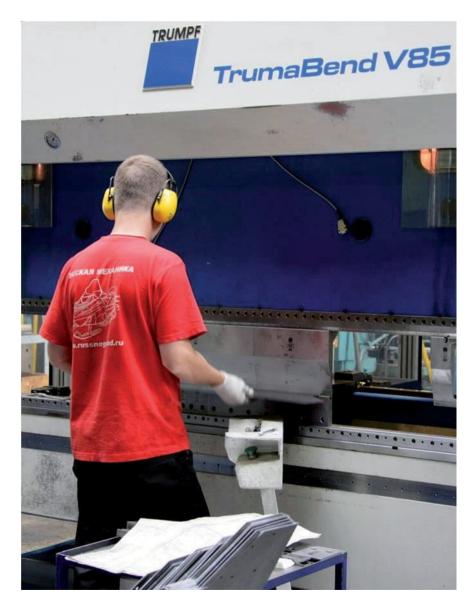


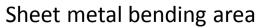




Blanking and stamping area









Pipe bending area







Robotic welding area





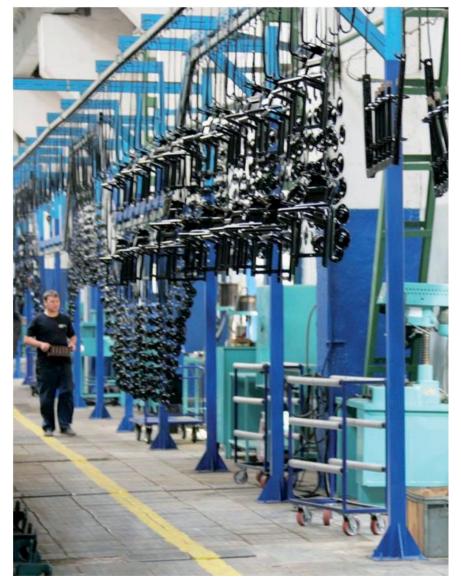
Plastic injection molding machine workshop

The plastic injection machine area is equipped with 4 modern machines.











Automatic powder coat painting area







Metal parts machining area





# **QUALITY CONTROL IN PRODUCTION PROCESS**





The assembly process for every CBU finishes with quality control by passing bench tests







# **QUALITY MANAGEMENT SYSTEM**



#### **DQS Certification**

Certificate No.491975 QM08 on the Quality Management System conformation to the requirements of *ISO 9001:2008* standard.

**Scope:** design, manufacture and sales of snowmobiles, ATVs / UTVs and rubber parts of industrial application.

Successful annual confirmation and prolongation of the valid Certificate on the Quality Management System conformation to the requirements of *ISO 9001:2008* standard.





# **BUSINESS DEVELOPMENT TARGETS**

	2018	2020
Sales, (thousand units)	11,4	20
Revenue, (billion RUR)	3,3	6
Share of export sales, (%)	2	12
Return on Equity (ROE), (%)	18	20



## **CORPORATE STRATEGY**

#### **STRATEGIC GOAL:**

GROWTH OF SCALE, BASED ON ADVANCED
TECHNOLOGIES AND ORGANIZATIONAL INNOVATIONS

#### **GOALS AND OBJECTIVES FOR 2017-2020:**

1. Growth of the scale of "RM" business in snowmobile and ATV/UTV markets (off-road motor vehicles)

Leading position in the domestic market and entering the global market

The vehicles' sales to go ahead of the market growth rate

Exploration of opportunities in foreign markets

Creation of the vehicles, that would meet the Global market's requirements, including electrical vehicles

Launch of competitive Product to the Global market



# **CORPORATE STRATEGY** (continued)

#### **GOALS AND OBJECTIVES FOR 2018-2020:**

#### 2. Technological development

The technologies: change of the value added structure

Light-alloy parts manufacture

Expansion of composites use and of the methods of their fabrication

Extension of the robot welding usage and applying innovative welding methods

robotics and automation of the assembling operations

# Research & Development: annual update of the model lineup

Development of the range of vehicle models using the unified modular platform

Use of virtual design approach in R&D

Use of modern methods of prototyping with additive technologies application

Cooperation with leading engineering and design companies



# **CORPORATE STRATEGY** (continued)

#### **GOALS AND OBJECTIVES FOR 2018-2020:**

#### 3. Organizational development

internal processes: internal initiative activation

Project management approach development

Staff education and training – to develop the core competences

Full implementation of strategic planning processes

**External processes:** customer-oriented

company

An open system with feedback function

Information technologies development, including the modern CRM-systems

Intellectual property protection





### **CONTACT INFORMATION**

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